WHY CHOOSE Quite Laterally AS YOUR ERP/HCM VENDOR & SI SELECTION PARTNER?

Selecting the right ERP/HCM vendor or systems integrator (SI) is a critical decision that can significantly influence your organisation's efficiency and strategic success. At **Quite Laterally**, we offer a comprehensive suite of services and a collaborative approach to ensure your selection process is seamless, tailored, and aligned with your organisational objectives. Here's why partnering with us is the right choice:

1. Extensive Expertise Across Leading ERP/HCM Solutions

We have extensive experience implementing and supporting a range of ERP and HCM platforms tailored for public sector organisations, including:

ORACLE UNIT4 SAP NETSUITE workday. EPICOR

Our knowledge of these platforms enables us to provide detailed and informed guidance, ensuring that your selected solution aligns with your organisation's unique requirements and goals.

2. Comprehensive Service Offerings

Our services span the entire ERP/HCM selection and implementation lifecycle, ensuring all aspects of the process are expertly managed:

- **Business Case Development:** Crafting robust, data-driven justifications for your investment.
- **Requirements Gathering:** Identifying and documenting your organisation's specific functional and non-functional needs.
- **Market Testing and Selection Process:** Evaluating vendors and integrators to identify the most suitable partners.
- **Implementation Support:** Ensuring the successful deployment of your chosen solution.
- **Project Health Assessments:** Reviewing project progress and recommending corrective actions.
- **Virtual PMO:** Providing scalable, project management office support.
- **Post Go-Live Enhancements:** Supporting continuous improvement and planning for future needs.

3. Collaborative and Client-Centric Approach

We pride ourselves on fostering a collaborative environment with our clients to ensure the success of every project. Our client-focused approach guarantees tailored solutions and a smooth journey throughout the selection and implementation process.

4. Proven Track Record in Programme Management

With a wealth of experience in managing customer-side projects and programmes, Quite Laterally ensures:

- Full alignment with your organisation's strategic goals.
- Proactive management of risks, resources, and dependencies.
- Maximisation of value from suppliers and vendors.

We take responsibility for delivering results in collaboration with our clients, enabling success at every stage of the process.

5. Commitment to Quality, Sustainability, and Social Value

Our services reflect our dedication to quality, sustainability, and social value:

- **Quality Assurance:** Ensuring every phase meets or exceeds expectations.
- **Sustainability Focus:** Prioritising environmentally responsible solutions that align with net-zero goals.
- **Social Value Integration:** Supporting initiatives like local job creation, diversity, and ethical sourcing.

6. Transparent and Independent Advisory

As a vendor-neutral organisation, we provide transparent, unbiased recommendations. Every decision is based on your organisation's unique needs, ensuring the highest value and most suitable fit for your goals.

The Impact

Choosing an ERP/HCM solution isn't just a technical decision—it's a strategic investment. With Quite Laterally, you gain:

- Access to expertise across multiple leading ERP/HCM platforms.
- A trusted partner focused on your organisation's success.
- End-to-end support, from initial planning to implementation and beyond.

Partner with Quite Laterally to navigate your ERP/HCM vendor and SI selection journey with confidence, precision, and expertise.

For more information or to discuss how we can support you:

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